

## Curriculum Vitae

**Name:** Dr. Arifa Sultana

**Present position and address:** Consultant  
Centre for Economic and Social Studies  
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### Educational Qualifications:

- Doctorate of Philosophy (PhD) in Development Studies with specialization in Commerce in July 2019 on the topic “Farmers’ Producer Companies – A Study of Telangana State” Dr. B R Ambedkar Open University. Research at Centre for Economic and Social Studies, Hyderabad
- Masters in Commerce (M.Com) 65.7 percent in 1994 from Anwar-ul-Uloom PG College, affiliated to Osmania University, Hyderabad.
- Bachelors in Commerce (B.Com) 62 percent in 1992 from Indira Priya Darshini Government Degree College, Nampally, Hyderabad, affiliated to Osmania University.

### Projects Completed and Ongoing:

- Completed a project jointly with Prof. E Revathi on Performance and Impact of Farmers Producer Companies promoted by NABARD in Telangana State – Sponsored by NABARD
- Completed a project on FPOs sponsored by Planning Department, Government of Telangana on Farmers Producer Companies in Telangana: Performance, Challenges and Farmers’ Wellbeing as Co-Principal Investigator

### Technical and Training Programmes:

- Completed a Massive Open Online Course (MOOC) on Digital Teaching Techniques organized by ICAR online 1<sup>st</sup> December to 31<sup>st</sup> December 2021
- Two days workshop on “Dimensions of Agrarian Distress” at National Institute of Agricultural Extension Management (MANAGE) Hyderabad on 20-21 April, 2018.
- Training Programme on “Results Based Monitoring & Evaluation for Agricultural Development Projects.” Extension Education Institute (EEI), Department of Agriculture, Cooperation and Farmers Welfare. MOA &FW, GOI on 28-31 August, 2017.
- Training Programme on “Results Based Monitoring & Evaluation for Agricultural

Development Projects.” 12-21 June, 2017 at National Institute of Agricultural Extension Management (MANAGE) Hyderabad.

- Data Analysis using SPSS from Department of Commerce, Osmania University in 2016.
- University Grants Commission Training of the Trainers workshop for Resource Persons (2010) at Centre for Extension Studies, Sri Venkateshwara University, Tirupathi.
- Post Graduate Diploma in Computer Applications from Picotronics Computer Institute.

#### **Area of Interest:**

- Cooperatives, Farmers’ Producer Companies, Agriculture Marketing, Community Development, E-Marketing, Food Systems and Nutrition, and Development Economics

#### **Professional Positions held:**

- Presently working as Consultant (Projects) at Centre for Economic and Social Studies, Begumpet, Hyderabad since 2014
- Worked as Principal of Madina Degree and PG College, Himayathnagar from 2004-2014.
- Worked as Head, Department of Commerce in Madina Degree College from 1994-2003

#### **Subjects taught**

- Financial Accounting, Business Economics, Statistics, and Management Accounting for undergraduate students of B.Com for 15 years
- Human Resource Management, Managerial Economics and Financial Management for post graduate students of M.Com for 4 years
- Financial Management to post graduate students of MBA for one year

#### **Other Positions held:**

- Resource Person at Centre for Agrarian Studies, NIRD on Business Development Plans and Financial Plans FPOs – Concepts (2.30-3.45 pm) and delivered another lecture on Business Development Plans and Financial Plans FPOs – Key steps to build robust business development plans (4.00 to 5.15 pm) on 12<sup>th</sup> August 2021
- Resource person on the topic Financial Plan –Understanding the Financial Statements (10.00 to 12.45 pm) at Centre for Agrarian Studies, NIRD, Hyderabad and also on the topic Indicators of Financial Performance of a Company – working with Examples and Discussion on Business Development Planning format (11.45 to 1.00pm) on 26<sup>th</sup> August

2021

- Resource Person for Advance training programme on Value Chain Management and Business Planning for FPOs on the topic *Business Plan development – Practical session and cum Group Presentation (10.00am to 1.30 pm)* at Centre for Agrarian Studies, NIRD, Hyderabad on 24<sup>th</sup> September 2021
- Resource Person for National Institute of Rural Development & Panchayati Raj (NIRD) online training programme on “Advance Training Program on Value Chain and Business Development Planning of FPOs” on the topics “Financial Planning for FPOs” and “Financial Performance Indicators” from 24<sup>th</sup> to 28<sup>th</sup> August, 2020.
- Resource Person for National Institute of Rural Development & Panchayati Raj (NIRD) “Transformative Interventions in Business Development and Sustainability of FPOs 5 Day-Online Training Program on “Introduction to Financial Statements” and “Indicators of Financial Performance of a Company – Conceptual understanding” from 27<sup>th</sup> to 31<sup>th</sup> July, 2020.
- Member of Council of Affiliated Colleges at Osmania University for two years from 2012-2014.
- Resource Person for University Grants Commission (UGC) in Women and Governance Module for UGC Capacity Building Programme for Women in Higher Education Workshops at Osmania University Hyderabad; Ideal college of arts and science, Kakinada; and Anwar Ul Uloom College, Hyderabad.
- Resource Person in Financial Management in Higher Education Module for UGC Management Skills Enhancement Modules Workshops at Lady Doak college, Madurai and at University of Kashmir, Srinagar.
- Administrator for Madina Group of Institutions. Helped in establishment of Global Institute of Engineering and Technology, Global College of Pharmacy and Global College of Education, at Moinabad, Rangareddy district.
- Subject Expert at Allahabad bank for conducting interviews for Bank Clerical staff.

### **Publications:**

- Trends and Patterns of Malnutrition across States in India, *International Journal of Innovative Science and Research Technology*, June, 2023, Vol. 8, Issue 6. pp. 1236-1256
- Sultana Arifa (2021) Contract Farming in India: Does the New Farm Act addresses all the problems of the past? *International Journal of Research and Analytical Review*, Vol. 8, Issues 4, ISSN-2349-5138
- Revathi E and Arifa Sultana (2020): “*Farmers’ Producer Companies in Telangana State*”, Policy brief No. 7, published by Centre for Economic and Social Studies.  
<https://cess.ac.in/publications/policy-briefs/>

- Sangeetha G and Arifa Sultana (2020): “*Housing Finance in Telangana – A Case of 2BHK*”, Conference volume, Telangana Economic Association, ISBN, 978-81-94069-1-3

- Revathi E and Arifa Sultana (2019): *“Agriculture, Food Systems and Nutrition in Tribal Areas in India”*, Agriculture Economics Research Review, Volume: 32, ISSN: 0971-3441, <https://www.indianjournals.com/ijor.aspx?target=ijor:aerr&volume=32&issue=conf&article=abs152>
- Sultana Arifa (2019): *“New Institutional Economics and its application in Agriculture with special reference to Farmers’ Produce Companies”*, 3<sup>rd</sup> Annual Conference, Telangana Economic Association, ISBN: 978-81-940369-0-6
- Sultana Arifa (2018): *“Chetna Organic Agriculture Producer Company Limited – A case study”*, National Seminar on ‘Ease of doing business’, ISBN: 978-93-85101-12-0
- Sultana Arifa and E Revathi (2017): *“The Golden Spice of Life ‘Turmeric’ in Telangana State – E-Marketing and Challenges Ahead”*, Telangana Economic Association, First Annual Conference, AS 50-71
- Sultana Arifa (2017): *“Farmer Producer Companies in Telangana State – A case of Karimnagar Milk Producer Company Limited”*, Indian Journal of Agriculture Marketing, Vol. 31, No. 3, ISSN: 0971-8664
- Sultana Arifa (2017): *“E-Business in Agriculture in India through National Agriculture Market”* International Conference on ‘Liberalization, Privatization: Impact on Indian Systems – An assessment’, North Maharashtra University in association with SSVP Bhausaheb N S Patil Arts and MFMA Commerce College, Dhule, Maharashtra, ISSN: 2277-5730
- Sultana Arifa (2017): *“Impact of GST on Agriculture in India”* Ajanta Quarterly Journal. Vol. VI, Issue IV, ISSN: 2277-5730
- Sultana Arifa (2016): *“The first women who break the glass-ceiling in Farmer Producer Companies in India”*, National Conference on ‘Indian Women: Present, Past and Future – An interdisciplinary approach’ organized by Sitabai Arts College, Akola, Maharashtra, ISBN: 978-93-83587
- Sultana Arifa (2016): *“Successful Farmer Producer Companies in India – What Telangana state can learn from them?”* National Seminar on ‘Financing and Sustaining Rural Agribusiness Enterprises – A bottom of the pyramid approach’ organized by School of Agribusiness Management, PJTSAU, Hyderabad, ISBN: 978-81-932824-5-8

### **Workshops, Seminars, and Consultations**

- Organized ICSSR sponsored training programme on Business Development Planning for the CEOs/Directors of Farmers Producer Companies in Telangana and Andhra Pradesh State conducted successfully from 7<sup>th</sup> March to 11<sup>th</sup> March 2022

- Participated in the first COOP Colloquium on Deepening the Cooperative Identity: A collection of 21<sup>st</sup> Century Stories of Filipino Cooperatives (11.30 to 12.30 Indian time) on 24<sup>th</sup> February 2022
- Participated in International workshop on Advance Statistical Data Analysis using SPSS during 21<sup>st</sup> to 27 January 2022 organized by Science Tech Institute, Lucknow
- Organized ‘National Seminar’ on “*Minor Irrigation – Issues and Challenges*” on 30<sup>th</sup> and 31<sup>st</sup> December, 2019 at department of Economics, Satavahana University, Karimnagar in collaboration with Centre for Economic and Social Studies as ‘Coordinator’ for the workshop <http://www.satavahana.ac.in/Updates/SEMINAR.pdf>
- Speaker on “*Role of FPOs on risk mitigation in input and output market – case of Telangana*” in National Level Workshop on ‘Farmer Producer Organizations as Risk Mitigation Institutions for Small and Marginal Farmers in India - Issues, Challenges and the Way Forward’ December 4-5, 2018 in Bangalore, Karnataka, India. Organized by German Cooperation Association (GIZ) and department of horticulture, Karnataka.
- Paper presented in International Accounting Finance Economics and Banking Conference, Organized by Flame University, Pune. “*Farmer Producer Companies in Telangana State: a way to improve Farmers’ wellbeing -The case of Telangana State*” (2017).
- Paper presented at National Seminar on Digital Marketing – *A paradigm shift organized by Indian Institute of Management and Commerce, “Digital Marketing in India – Now in Agriculture”*. (2016).

#### **Memberships in Professional Associations:**

- Life Member: Telangana Economic Association
- Annual Member: Indian Association of Social Science Institutions
- Annual Member: Indian Journal of Agriculture Marketing

#### **Awards and Honors:**

- Received ‘Gold Medal’ for best paper on “Chetna Organic Agriculture Producer Company – A Case Study” in 2018 at National Seminar on ‘Ease of doing business’, ISBN: 978-93-85101-12-0 Published by Anwar-ul-Uloom PG College, Hyderabad
- Received an Appreciation Certificate in teaching Commerce at Tanzeem-ur-Rayan Educational Society

#### **Community Service:**

- Chairperson, National Service Scheme (NSS) from 2010-2014 at Madina Degree

College for Women, Himayathnagar, Hyderabad (Adopted slum for 3 years).

- Participated in Mobile Biodiversity Festival of Deccan Development Society on millets and naturally grown crops. A unique cultural programme organized in Zaheerabad region, Sangareddy district in February, 2019, Telangana state.

**Personal details:**

Date of birth : 28.12.1971

Gender : Female

Father's name : Haroon Rasheed (Late)

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Vijaynagar Colony, Hyderabad 500057

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